

# Carlisle Community Choice Aggregation Semi-Annual Report

Q1 and Q2, 2025

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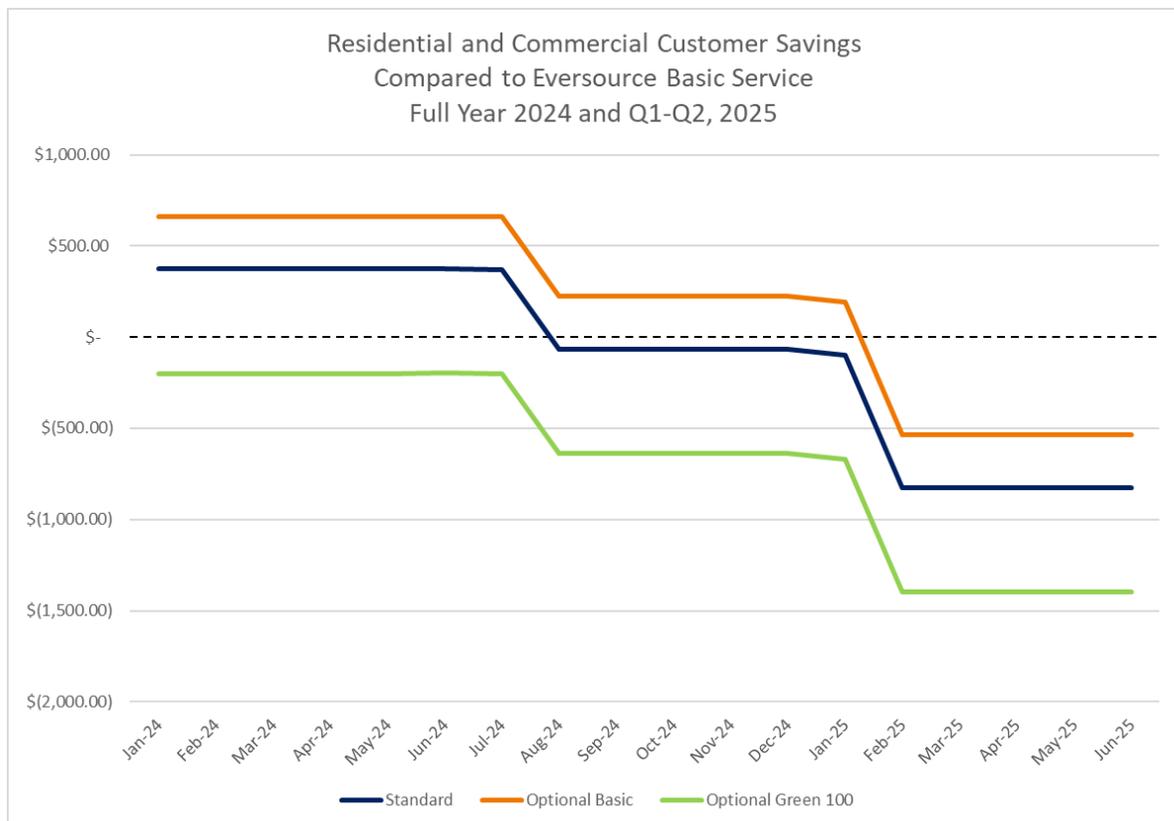
10 November 2025

## Key Points:

- Fluctuating energy markets have led to low savings in the first half of the year, and a decrease in savings from 2024.
- The number of enrolled customers has not changed significantly since 2024.
- Carlisle’s current contract is ending January 2026, with a new one set to start immediately after.

## Report:

In the first two quarters of 2025, participants in the CCA program, overall, did not see savings. Due in part to fluctuating energy markets, Eversource Basic Service prices have remained more competitive for the first six months of the year. The extent of the savings gap varies based on which rate a customer has selected. Those with the Optional Basic service were the only ones who saw savings, and only for one month – January 2025. This service was closest in price to the Eversource Basic Service rates, although it was still more expensive. Both the Standard rate and the Green 100 service rates followed a similar trend, although neither of these rates achieved savings for their customers for any of the months.



Zooming out to include all the data from 2024, the change in savings is clearly illustrated, with a pronounced change starting in January 2025. This does not reflect price changes in Carlisle's CCA, as those are locked in for the duration of the current contract. This instead reflects the volatility of the energy market. In 2024, the CCA Standard and Optional Basic rates were consistently less than the Eversource Basic Service rate. For the first two quarters of 2025, the Eversource Basic Service rate dropped below the CCA rates, thus resulting in a lack of savings. However, it is worth noting that the CCA's strength is its consistency. Just as future savings cannot be guaranteed, future losses are not inevitable.

Carlisle is set to begin a new contract in January 2026 that will last until November 2028.

In Q1-Q4 of 2024, the average meters per month fluctuated between a low of 1,509 and 1,631. Thus, the average meters/month figure for Q1 and Q2 of 2025 is firmly within that range and does not point to any significant changes in enrollment.

It will be worth watching enrollment numbers in the third and fourth quarters of 2025. Depending on whether customers begin to see savings again, or if the current trend continues, the CCA program may see more significant changes in enrollment.

